

Proofpoint Flex

The freedom to evolve your security investments

Proofpoint Flex is a commitment-based platform purchasing model that rewards you with product credits (“Flex Credits”) and migration flexibility (“Flex Licensing”), making it easier to adopt new Proofpoint capabilities. Flex gives you product credit, spend flexibility, and a subscription license structure built to match your security priorities as they evolve.

What this means for you

- Flex Credits: Receive credits that reduce your adoption risk
- Flex Licensing: Gain flexibility to adopt new capabilities over time
- Expand into additional Proofpoint products without renegotiating your current subscription
- Benefit from a modern consumption model aligned with where the security industry is headed

Earn Flex Credits — On Us

When you commit to a qualifying Flex deal, you automatically earn credit toward new Proofpoint products, at no additional cost. Credit can be applied towards future purchases of new technology. It's our way of removing the risk of trying something new.

Move Your Spend as Your Needs Change

Security priorities shift, and your license subscription should be able to keep up. With Flex, you can reallocate your committed spend to different Proofpoint products at each contract anniversary, without renegotiating your current license subscription or adding new paperwork.

A Ramp Built Around Your Existing Contracts

Flex deals can be structured to ramp in over time, so your Proofpoint investment lines up with when your other vendor contracts expire, instead of paying for overlapping coverage while you transition.

Why It Matters

Flex hands you real flexibility and another unique benefit, in the form of Flex Credits you can put directly toward new capabilities.

PROGRAM AT A GLANCE	
Eligible deals	New, add-on, and renewal deals for Enterprise accounts greater than \$100K ARR threshold are eligible* for Flex. There are specific requirements to earn credits. Please contact your Account Manager to check specific eligibility.
Commitment term	3-year subscription term or longer
Credit window	1 year from your deal date to decide how to use your credit
Combine with other offers	Yes

*Some exclusions apply

Talk to your Proofpoint account team to see how Flex applies to your next renewal or expansion.

[Proofpoint.com](https://proofpoint.com)